

THE NAUTILUS INSTITUTE
for Security and Sustainability
STATEMENT OF FINANCIAL POSITION
COMPARISON: FY2008 & FY2007

| | <u>30-Jun-08</u> | <u>30-Jun-07</u> |
|---------------------------------|------------------------|------------------------|
| Assets | | |
| Checking/Savings | \$ 1,755,285.78 | \$ 1,482,182.61 |
| Accounts Receivable | \$ - | \$ 70,000.00 |
| Other Assets | \$ 122,846.00 | \$ 122,846.00 |
| Total Assets | \$ 1,878,131.78 | \$ 1,675,028.61 |
| Liabilities & Equity | | |
| Accounts Payable | \$ 74,137.00 | \$ 74,137.00 |
| Credit Cards | \$ 145.69 | \$ 10,977.63 |
| Other Current Liabilities | \$ 45,594.89 | \$ 42,650.45 |
| Total Liabilities | \$119,877.58 | \$ 127,765.08 |

THE NAUTILUS INSTITUTE
for Security and Sustainability
STATEMENT OF REVENUE AND EXPENDITURES
COMPARISON: FY2008 & FY2007

| | Jul '08 - Jun 07 | Jul '06 - Jun 07 |
|-------------------------------------|-------------------------|-------------------------|
| Revenue | | |
| Total Earned Income | | \$ 12,586.03 |
| Dividend Income | \$ 5,027.48 | |
| Grants | \$ 1,358,847.29 | \$ 441,379.15 |
| Interest Income | \$ 40,031.20 | \$ 46,767.78 |
| Other Income | \$ 5,179.42 | |
| Sale of Fixed Assets | \$ - | |
| Rental Income | | \$ - |
| Uncategorized Income | | \$ - |
| Total Revenue | \$ 1,409,085.39 | \$ 500,732.96 |
| Expense | | |
| Administrative Expenses | \$ 26,536.73 | \$ 33,778.85 |
| Insurance | \$ 10,348.47 | \$ 7,729.21 |
| IT Expenses | \$ 25,597.29 | \$ 26,247.95 |
| Equipment Purchase | | |
| Clearing Account | | |
| Rental Expense | \$ - | |
| Telephone & T-1 Expenses | \$ 4,797.35 | \$ 3,125.17 |
| Office Expenses | \$ 9,949.85 | \$ 2,716.89 |
| Professional Fees | \$ 16,666.70 | \$ 13,497.00 |
| Programs & Initiatives | \$ 597,316.46 | \$ 380,830.25 |
| Salary and Benefits | \$ 504,495.84 | \$ 426,337.52 |
| Subscriptions | \$ 143.00 | \$ 144.00 |
| Transition Costs | \$ 2,951.86 | |
| Travel | \$ 13,569.13 | \$ 12,869.51 |
| Uncategorized Expense | | |
| Total Expense | \$ 1,212,372.68 | \$ 907,276.35 |
| Net Income | \$ 196,712.71 | \$ (406,543.39) |